

KEY INFORMATION ABOUT THE HOME

This document relates to the **New model shared ownership scheme**.

Shared ownership rules can vary depending on what rules were in place at the time the home was funded or planning permission granted, where the home is located and whether the homes is for a specific group of people.

Homes built specifically for people over the ages of 55 are sold on the Older Persons Shared Ownership (OPSO) scheme. They have some key differences to normal shared ownership.

The scheme which applies to your home is shown in white in the table below.

| Shared ownership model | Older model shared ownership | Standard model shared ownership | New model shared ownership |
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| Minimum initial share | 25% | 25% | 10% |
| Lease length | Typically, leases were issued for 99 years from new | Leases are for a minimum of 99 years from new but typically at least 125 years | Leases will be for a minimum of 990 years from new |
| Initial repair period | No | No | Yes |
| Buying more shares - minimum purchase | 10% or 25% | 10% | 5% |
| 1% share purchase | No | No | Yes |
| Landlord's nomination period | 8 weeks or 12 weeks | 8 weeks | 4 weeks |

Additional features of Older Persons Shared Ownership homes

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| Scheme Lease Type | Older Persons Shared Ownership |
| Feature | If you reach 75% ownership you no longer have to pay rent. |
| Maximum % share you can own in future | 75% |
| Additional restrictions | For over 55s only |

The **minimum initial share** will vary depending on the home; discuss with the housing provider for more detail. For more information see section 1, 'How shared ownership works' in the 'Key information about shared ownership' document.

When you are looking for shared ownership homes, you should always check the Key Information Document to see which model covers that specific home.

When you buy a home through shared ownership, you enter into a shared ownership lease. The lease is a legal agreement between you (the 'leaseholder') and the landlord. It sets out the rights and responsibilities of both parties.

Before committing to buy a shared ownership property, you should take independent legal and financial advice.

This key information document is to help you decide if Older Persons Shared Ownership is right for you. You should read this document carefully so that you understand what you are buying, and then keep it safe for future reference. This document 'Key information about the home' is a summary and you should consider the information in 'Summary of costs' and 'Guide to shared ownership' before making a decision.

This does not form part of the lease. You should carefully consider the information and the accompanying lease, and discuss any issues with your legal adviser before signing the lease.

Failure to pay your rent, service charge or mortgage could risk your lease being forfeited and your home being repossessed.

The costs in this document are the costs as at the date issued. These will increase (typically on an annual basis) and you should take financial advice on whether this will be sustainable for you.

PROPERTY DETAILS

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| Address | Property 14, Monument Place, Salisbury, SP1 3GE |
| Property type | 2 bedroom apartment |
| Scheme | Older Persons Shared Ownership |
| Full market value | £390,000.00 |

**Share
Purchase
Price and
Rent
Examples**

The share purchase price is calculated using the full market value and the percentage share purchased.

If you buy a 75% share, the share purchase price will be £292,500.00 and the rent will be £0 a month.

When you reach 75% ownership, there is no rent payable on the remaining 25% share.

If you buy a larger share, you'll pay less rent. The table below shows further examples.

| Share | Share Purchase Price | Monthly rent |
|--------------|-----------------------------|---------------------|
| 10% | £39,000.00 | £804.38 |
| 25% | £97,500.00 | £670.31 |
| 30% | £117,000.00 | £625.63 |
| 40% | £156,000.00 | £536.25 |
| 50% | £195,000.00 | £446.88 |
| 60% | £234,000.00 | £357.50 |
| 70% | £273,000.00 | £268.13 |
| 75% | £292,500.00 | £0.00 |

Note that not all homes will be available to purchase from 10%. The **minimum initial** share you can purchase will vary depending on the home.

The percentage share and rent amount will change depending on the amount you can afford. You'll receive a worked example after a financial assessment.

Your annual rent is calculated as 2.75% of the remaining share of the full market value owned by the landlord.

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|--|--|---------------|-------|---------------------|--------|----------------|--------|----------------------|--------|-----------------|---------|----------------------|---------|--------|--------|
| <p>Monthly payment to the landlord (excluding rent)</p> | <p>Every month (in addition to your rent) you will pay:</p> <table> <tr> <td>Estate charge</td> <td>£0.00</td> </tr> <tr> <td>Buildings insurance</td> <td>£18.58</td> </tr> <tr> <td>Management fee</td> <td>£63.45</td> </tr> <tr> <td>Reserve fund payment</td> <td>£36.92</td> </tr> <tr> <td>Warden services</td> <td>£447.68</td> </tr> <tr> <td>Other Service Charge</td> <td>£457.57</td> </tr> <tr> <td>Income</td> <td>-£3.57</td> </tr> </table> <p>Total monthly payment excluding rent £1,020.63</p> <p>Total monthly payments will typically be reviewed on an annual basis.</p> <p>For more information, see section 4, 'Service Charges', in the 'Key information about shared ownership' document.</p> | Estate charge | £0.00 | Buildings insurance | £18.58 | Management fee | £63.45 | Reserve fund payment | £36.92 | Warden services | £447.68 | Other Service Charge | £457.57 | Income | -£3.57 |
| Estate charge | £0.00 | | | | | | | | | | | | | | |
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| Event Fees | <p>An event fee is a charge payable by you as a leaseholder to your landlord in certain circumstances. These fees are often calculated as a percentage of the value of your home at the time the event takes place.</p> <p>See the Event Fees section in the 'Future costs if you sell your home' section of the relevant 'Summary of Costs' key information document to see whether Event fees apply to your property, under what circumstances they are charged and how much they are.</p> <p>Event fees are payable in the following circumstances.</p> <ul style="list-style-type: none">• Upon completion of every Disposal (excluding devolution on death and the completion of any mortgage or charge) to pay a contribution to the contingency fund by way of a specified percentage of the gross sale price or unencumbered open market value, whichever shall be the greater sum• Upon underletting of the Premises, to pay a contribution to the contingency fund by way of a specified percentage of the annual gross rent payable or the open market rent, which ever shall be the greater sum <p>On resale, a contribution shall be made to the Contingency fund based on 1% of the gross sale price or open market value whichever shall be the greater sum.</p> <p>On letting, 1% of the annual gross rent or open market rent (whichever shall be the greater sum) is payable by way of a contribution to the Contingency Fund.</p> <p>Examples of Contingency Fees Payable:</p> <p>Completion of every disposal Gross Sale Price or Open Market Value £390,000 Contingency Fee of 1% = £3,900.00</p> <p>Underletting If the annual gross rent or open market rent (whichever shall be the greater sum) is £10,000 a year, then the contribution to the Contingency Fund will be £100.00</p> |
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| <p>Reservation fee</p> | <p>£500</p> <p>You'll need to pay a reservation fee to secure your home. When you pay the fee, no one else will be able to reserve the home.</p> <p>The reservation fee secures the home <u>for 42 days</u>. If you buy the home, the fee will be taken off the final amount you pay on completion. If you do not buy the home, the fee is refundable.</p> |
| <p>Eligibility assessment</p> | <p>The housing provider will assess whether you meet the eligibility criteria for the scheme.</p> <p>This will be based on the eligibility criteria for the shared ownership scheme and the housing provider's specific policies. These include:</p> <p>The order in which you will be assessed First Come, First Serve Policy</p> <p>You can apply to buy the home if all of the following apply:</p> <ul style="list-style-type: none"> • You are 55 years old or over • your household income is £80,000 or less • you cannot afford the payments to buy a home that meets your needs using the funds you have (including a mortgage if you are able to take one out) <p>One of the following must also be true:</p> <ul style="list-style-type: none"> • you're a first-time buyer • you used to own a home but cannot afford to buy one now • you're forming a new household - for example, after a relationship breakdown • you're an existing shared owner, and you want to move • you own a home and want to move but cannot afford to buy a new home for your needs <p>If you own a home, you must have completed the sale of the home on or before the date you complete your shared ownership purchase.</p> <p>As part of your application, your finances and credit history will be assessed to ensure that you can afford and sustain the rental and mortgage payments.</p> |

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| <p>Affordability assessment</p> | <p>You will be assessed to check you can afford the home.</p> <p>Your affordability assessment will be carried out by a suitably qualified and experienced adviser.</p> <p>As part of the affordability assessment, you will need to provide documents to confirm your income, savings, and financial commitments.</p> <p>The assessment will take into account the housing provider's specific policies including:</p> <ul style="list-style-type: none"> • How much money you will need to have available to be able to afford the home Older Person Shared Ownership Income Policy |
| <p>Tenure</p> | <p>Leasehold</p> |
| <p>Lease type</p> | <p>Older Persons Shared Ownership flat lease</p> |
| <p>Lease term</p> | <p>990 years - lease commencement date 01/01/2020</p> <p>For more information, see section 2.5, 'Lease extensions', in the 'Key information about shared ownership' document.</p> |
| <p>Rent review</p> | <p>Your rent will be reviewed each year by a set formula using the Consumer Price Index (CPI) for the previous 12 months plus 1%.</p> <p>For more information, see the Rent Review section in the 'Summary of Costs' document which includes an example of how rent could increase over a 5 year period. A worked example demonstrating how the rent is calculated at review is also set out in Appendix 2 of the lease.</p> |
| <p>Maximum share you can own</p> | <p>You can buy up to 75% of your home.</p> |
| <p>Transfer of freehold</p> | <p>As you can only reach a maximum of 75% ownership, this home will always remain leasehold.</p> |

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| <p>Landlord</p> | <p>McCarthy & Stone (Shared Ownership) Limited Fourth Floor 100 Holdenhurst Road Bournemouth Dorset BH8 8AQ</p> <p>Under a shared ownership lease, you pay for a percentage share of the market value of a home. You enter into a lease agreement with the landlord, and agree to pay rent to the landlord on the remaining share.</p> |
| <p>Initial repair period</p> | <p>Up to <u>£500</u> a year for the first <u>10</u> years to help with essential repairs. For more information, see section 6, 'Maintaining and living in the home', in the 'Key information about shared ownership' document.</p> |
| <p>Landlord's nomination period</p> | <p>When you give the landlord notice that you intend to sell your share in your home, the landlord has 4 weeks to find a buyer. The landlord may offer to buy back your share, but only in exceptional circumstances and if they have funds available. If they do not find a buyer within 4 weeks, you can sell your share yourself on the open market. For example, through an estate agent.</p> <p>The landlord may decide to waive their rights to the nomination period (either from the outset or during the existing nomination period).</p> <p>For more information, see section 8.4, 'Landlords Nomination Period', in the 'Key information about shared ownership' document.</p> |
| <p>Pets</p> | <p>You can keep pets at the home subject to the McCarthy & Stone Pet Policy. You will need to make an application to ascertain if permission will be granted to you.</p> <p>Pet friendly retirement homes McCarthy & Stone</p> |

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| <p>Subletting</p> | <p>Sub-Letting Policy McCarthy & Stone</p> <p>You can rent out a room in the home, but you must live there at the same time.</p> <p>You cannot sublet (rent out) your entire home unless you:</p> <ul style="list-style-type: none"> • have your landlord's permission which they will only give in exceptional circumstances (see section 1.7 in 'Key information about shared ownership' document) <p style="padding-left: 40px;">and</p> <ul style="list-style-type: none"> • have your mortgage lender's permission if you have a mortgage |
| <p>Warden services/person centred services</p> | <p>Retirement Living Plus</p> <p>A CQC-registered care and support team are present on-site 24hrs a day. Supervised by a Registered Estates Manager, the team are able to provide a range of person-centred, domestic and personal care services. A remotely-monitored emergency call system is installed in all apartments, and is available 24hrs a day. The on-site team will seek to respond to all emergency calls, but if they are unable to respond immediately back-up is provided by a specialist call centre (to standards set out by the Telecare Standards Association). These services are mandatory</p> |