



Your guide to Shared Ownership

McCarthy & Stone
Welcome Home.

Enjoy retirement living to the full *without paying in full*

With Shared Ownership you can now buy part of your elegant new home (from as little as 10%) and pay rent on the rest. Or pay up to 75% of the full property value, with no rent to pay. So you can move in and enjoy the benefits of the McCarthy & Stone lifestyle without committing to outright purchase. This also means you can manage your finances to help with future needs.

McCarthy & Stone Shared Ownership is a Government-backed scheme, for those aged 55 or over. Of course, there are qualification criteria – and our sales team can help you through every step of your application.

Call 0800 201 4011
today to find out more, or visit
mccarthystone.co.uk/shared-ownership



The benefits

of Shared Ownership

It provides a more affordable way to buy one of our properties.

- ✓ You can enjoy the lifestyle without paying the full purchase price
- ✓ Buying a percentage share of the property allows you to manage your finances to cater for possible future needs
- ✓ Affordable rent option: buy from 10% of the value of your property and pay an affordable monthly rent on the remaining share
- ✓ If you buy 75% of the value of the property, there is no rent to pay on the outstanding share
- ✓ You can claim up to £500 a year to help with essential repairs in the first 10 years

How it works



You can purchase between 10% up to a maximum share of 75%



Purchase 75% and there's no rent to pay on the rest.



Move in and enjoy the McCarthy & Stone lifestyle for less.



How do I qualify?

To apply for the Shared Ownership scheme you need to:

- ✓ Be 55 years of age or over
- ✓ Check your chosen development participates in this scheme
- ✓ Have an annual household income of £80,000 per year or less
- ✓ Only own one property, after buying this new one

What happens next?

1. Speak to our sales team. They will check that you meet the initial criteria for Shared Ownership. You should bring with you:
 - a) Proof of identity
 - b) Proof of address - e.g. recent utility bill
 - c) Proof of income, e.g. latest annual pension statement, latest pension payslip, P60 or evidence of allowances/Independence Payments/entitlements.
2. If you meet the initial criteria for the Shared Ownership scheme, you will be referred to an Independent Adviser who will carry out a full financial assessment to ensure Shared Ownership is right for you. You will also have access to our Entitlements Team who will check you are receiving all the money you're entitled to.
3. Once everything is approved, we can confirm your reservation.
4. You should then arrange to sell your existing property and our sales team will be able to help with this process.
5. On completion you can move in, relax and enjoy your brand-new McCarthy & Stone home.



Frequently asked questions

What is Shared Ownership?

Shared Ownership is when you buy part of your property and rent the rest. It enables customers to enjoy a McCarthy & Stone property without committing to purchase 100% of the property value and is a Government-backed scheme.

Is Shared Ownership available at all your locations?

No, Shared Ownership is available at selected developments and exclusions do apply. Speak to a Sales Consultant to find out more.

Who will own the share of the property I don't buy?

McCarthy & Stone (Shared Ownership) Limited will be your landlord and you will pay rent to them on the unpurchased share of the property.

Do I need financial advice?

Before entering into the Shared Ownership agreement, we recommend that you obtain independent financial advice so you know what your new home will cost and that you will be able to afford it.

Will a financial review be needed?

If you take up our Shared Ownership offer, we require you to have a financial assessment with an Independent Advisor to make sure you can afford the ongoing costs both today and if your circumstances change. We will put you in contact with an advisor who has experience of Shared Ownership schemes and can assess your eligibility.

What will it cost upfront?

You should plan for some one-off costs associated with your purchase, including, but not limited to the following:

- ▶ Reservation deposit (which is deducted from your final purchase)
- ▶ Solicitors Fees and disbursements
- ▶ Stamp Duty Land Tax (SDLT) in England. Your solicitor will be able to tell you if the tax applies and how much it will be
- ▶ Estate Agent fees if selling a current property

What ongoing costs do I need to consider?

You should plan for the following costs for your move into your new apartment:

- ▶ Rent for the share you haven't bought, if applicable
- ▶ Service Charge
- ▶ Other household costs that you will organise yourself, including council tax, utility bills, TV licence, contents insurance etc.

What percentage of the property do I have to purchase?

You must purchase the maximum percentage you can afford. This can be from 10% and up to 75% of the property price. If you purchase less than 75%, there are options to increase this over time (known as staircasing).

How much rent will I have to pay and how will that change over time with rent reviews?

When you purchase 75% of the value of the property, the rent is set at 0% and will not change over time. If you purchase less than 75% of the value of the property,

rent is applicable and the initial rent is set at the point of purchase at 2.75% of the unpurchased share. Your rent will be reviewed each year by a set formula using the Consumer Price Index (CPI) for the previous 12 months plus 1%.

What type of housing is Shared Ownership?

Shared Ownership is designed to be affordable and is a form of social housing and is regulated by the Regulator of Social Housing.

Can I sell my Shared Ownership property?

Yes, you are free to sell the share you own to another eligible person at any stage. The property must be sold as a Shared Ownership property and any incoming purchaser must fulfil the eligibility criteria. Our resale team will be able to help you sell your property.

Can I sublet my Shared Ownership Property?

Requests will be considered on a case-by-case basis and all requests will be considered, with any sub-letting arrangements reflective of the shared owner's particular circumstances. If you are a serving member of the Armed Forces who is required to locate away from the area in which you live, then this would generally be supported. You will continue to be responsible for all the costs associated with owning the property including service charges, utilities and rental payments.

Please seek independent legal advice before buying an apartment under shared ownership. Not available in conjunction with any other offer or promotion unless expressly waived by McCarthy & Stone at its sole discretion. Written details available upon request.

What happens when I come to sell?

If you decide to sell, an independent valuation will need to be carried out, to set the selling price based on open market value. As with sales of wholly-owned apartments, on resale of a Shared Ownership apartment a contingency fee as a percentage of the total resale price is held in the development's reserve or sinking fund.

What happens if my financial circumstances change and I can no longer afford to pay the rent (for example, if one of a couple passes away)?

It's important that the housing decision you take is suitable for your personal and financial circumstances, which is why we carry out an initial affordability check and require you to have a financial assessment. We want you to enjoy your new home and not have worries over affordability. Your rent is a contractual agreement between you and the Landlord. If you do fall behind with your payments, you'll be contacted to arrange payment.

What does the £500 essential repairs include?

This covers items in the home that supply water and electricity such as basins, baths, toilets and also cables, but not fixtures, or appliances such as ovens or washing machines. Pipes and drainage items for heating and hot water are also included.

Can I purchase a parking space?

Car Parking spaces are available at some developments. Please ask the Sales Consultant for more details.

“It’s an excellent option, we honestly didn’t think we would ever be able to live here”

Mr & Mrs Craven
McCarthy & Stone Homeowners

To find out more, call 0800 201 4011
or visit mccarthystone.co.uk/shared-ownership

We subscribe to and comply with the Consumer Code



Protection for new-build home buyers



A large print version of this brochure is available on request

No responsibility can be accepted for any mis-statement in this brochure, which is not a contract nor forms any part of any contract. All content, terms and conditions correct at time of print. The company also reserves the right to alter specification without notice. If there are any important matters which are likely to affect your decision to buy, please contact the Sales Consultant before travelling to view. McCarthy & Stone (Shared Ownership) Limited, trading as McCarthy & Stone. 4th Floor, 100 Holdenhurst Road, Bournemouth, Dorset BH8 8AQ.

McCarthy & Stone
Welcome Home.